



**KEY TO ITALY**  
REAL ESTATE & RELOCATION



**YOUR HOME IN ITALY  
HERE THE KEY TO SUCCESS!**



**Are you aspiring to purchase a property in Italy but uncertain about where to begin?**

Successfully navigating the real estate market requires not only time and effort but also a profound understanding of the local property landscape and its distinctive procedures, which can differ significantly from those in other countries.



**Our bespoke consultancy service, offered in multiple languages, is designed specifically for you!**



**Our dedicated consultants represent your best interests throughout the entire process, from the initial search to the moment you set foot in your new home.**

## **OUR COMPREHENSIVE CONSULTANCY INCLUDES:**

**FEASIBILITY STUDY:** Through a detailed interview, we analyze your needs, expectations, and preferences, identifying the ideal property type, location, amenities, public services and connectivity and context for your search. We also evaluate your budget and timeline, considering fiscal and economic implications and engaging specialized partners as needed.



## **TARGETED RESEARCH:**

We conduct a meticulous market search to present you with only the most suitable options.

## **INSPECTIONS ORGANIZATION:**

Our consultants arrange and oversee property viewings, accommodating your preferences for in-person or remote attendance.

## **DUE DILIGENCE:**

We perform thorough checks on urban planning, cadastral records, fiscal compliance, and condominium matters to ensure a secure transaction.

## **NEGOTIATIONS MANAGEMENT:**

Acting in your best interests, we negotiate terms and facilitate the contracting process through our network of professionals, including accountants, notaries, lawyers, engineers, architects, and designers. We address all additional requirements, such as surveys, clauses, mortgages, renovations, and upgrades.





# KEY BENEFITS



**Personalized service:** A dedicated professional will work exclusively to find the property that meets your needs.



**Single Point of Contact:** Your personal consultant will communicate in your preferred language, simplifying the process by eliminating the need to navigate multiple platforms and agencies. From the initial search to the final purchase, your consultant will be your sole point of contact.



**Market Expertise:** Gain access to an exhaustive market analysis within a defined timeframe.



**Utilities contract management:** Our service includes managing the transfer of utility contracts for electricity, water, gas, telephone, etc., sparing clients from getting lost in the complexities of Italian bureaucracy.



**Full availability and easy to reach:** Your dedicated consultant will always be available for you, to answer your questions and address any issue that may rise with no time limitations.



**Time Efficiency:** Save valuable time by viewing only pre-screened properties tailored to your preferences and by leveraging on our experience of the local market and foreign buyers expectations.



**Professional Support:** Benefit from continuous guidance from the formulation of your request to the completion of the purchase.



**All of the above is offered at a competitive cost, comparable to standard agency commissions but with the added advantage of an exclusive, personalized service that spans the entire market.**



# POST PURCHASE SERVICES

Upon successful acquisition, our network of professionals offers additional support, including:

- **Renovation and Design Management:**  
We oversee renovation projects with weekly progress updates, ensuring smooth execution.
- **Tourist Lease Management:**  
Optimize rental income through the management of short- or medium-term leases, including property maintenance and monthly financial reporting for owners.

With **KeytoItaly**  
your journey to finding and managing your  
dream home in Italy is simplified and fully  
supported at every step!



**For further information  
please contact**

**[info@keytoitaly.com](mailto:info@keytoitaly.com)**

**[www.keytoitaly.com](http://www.keytoitaly.com)**